



RANDY YETMAN

, FRI, MVA, ASA, Broker & Appraiser, *since 1975*

REMAX West Realty Inc., 1678 Bloor St W, Toronto, M6P1A9

off. **416-769-1616** cell. **416-460-9236**

randy@randyyetman.com **www.RandyYetman.com**



Why Choose Randy:

Learn more at RandyYetman.com/About

Full Time Realtor, since 1975

- Licensed Broker & Residential Appraiser
- 4 Real Estate designations, FRI, MVA, ASA and TREB Commercial
- I LOVE MY JOB and love helping my clients move.

Hard Working

- Nobody out works me!
- Top 3% of TREB's 60,000 + agents (I outsell my competition 6 to 1)
- REMAX Platinum Award recipient annually, past 15 years.
- REMAX Lifetime Achievement + Hall Of Fame award recipient
- "Top Twenty" - RE/MAX West (High Park) annually, past 17 years

Clients Always Come First!

- Always tell you the truth.
- Provide prompt prof. Communications & Service — Never get passed off to assistant.
- Review & explain all documents with you.
- Skillfully negotiate the Best Possible Terms & Price.
- Manage (under your direction) all steps of your sale from beginning to end.
- Provide you full access to extensive list of resources and professional service providers: Cleaners, Home Staging, Painters, Handyman, Contractors, Decluttering, Junk Removal, Storage, Donate/Sell, Inspections, Surveys, Mortgages, Lawyers, Insurance, Movers, Packing Supplies and more..



Continuing Education, Real Estate Designations Technology Studies, Coaching & Training set's Randy above the rest!



FRI (from Real Estate Institute of Canada) signifies a real estate education that meets and exceeds licensing requirements PLUS experience that assures a practitioner with knowledge, not just information. FRI Designation Course requirements include:

- Canadian Real Estate Law
- Canadian Contract Law
- Real Estate Investment Analysis
- Real Estate Valuation
- Ethics & Business Practice · Consumer Behavior & Negotiating
- Urban Geography (university)
- Micro & Macro Economics (university)



The appraisal activities of **MVA-Residential** designees must be a function secondary to trading in real estate. Designees are required to maintain an active sales practice and must have completed these courses:

- Principles of Appraisal
- Principles of Real Property Law
- Principles of Mortgage Financing
- Title Searching
- Construction and Cost Estimating Appraisal Reporting Skills



ASA designees are trained consultants enabled to work with your other advisors to help you with safety and confidence in the downsizing process of buying and selling homes. It is a prestigious designation that may only be used by those Canadian REALTORS® who have completed the training, which covers topics such as Canadian tax laws, estates and estate planning, wills, trusts, government grants and other options on ways you can release the equity in property for future living expenses.



Commercial Division Members have a specialized knowledge and experience in commercial, industrial and investment business transactions. They also have access to a resource base of Commercial buyers and sellers and can place listings on TREB's Commercial Multiple Listing Service & Public websites.

Charities and Community Involvement

- When you choose Randy, he makes a charitable donation, more or less on your behalf.



Sold On A Cure

*Randy pledges a donation to the Canadian **Breast Cancer Foundation** from every transaction.*

And he 'walked for a cure' with hundred of fellow REMAX Realtors personally raising over \$1750.



**Children's
Miracle Network
Hospitals®**

Children's Miracle Network

*Randy has been a proud continuous sponsor of **CMN** since 1996 by pledging a donation from every transaction!*

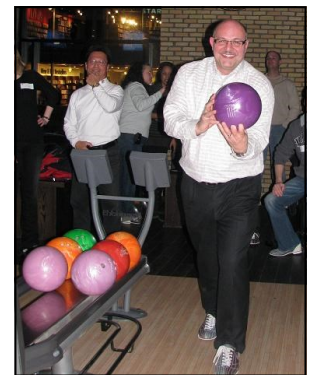
*REMAX has raised over \$150 MILLION for Sick Children's Hospitals!
This past year, REMAX West raised \$60,000 and Randy personally donated \$1000 to CMN, his favorite charity!*



Big Brothers Big Sisters

Randy bowls alongside his fellow REMAX Associates as captain for team REMAX WEST .

This past year, local REMAX Realtors raised over \$46,000, while Randy personally raised \$1,550 for this great cause.



QUEENSWAY CANADIANS HOCKEY



ISLINGTON RANGERS SOCCER



Randy's Reviews:

View more Reviews at RandyYetman.com/testimonials

"Thank You" cannot express all that you have done for our family over the years. You helped us find our first home, which was a great task but you did not let us down. You listened to our needs and wants and worked hard to find our home. Now, nine years later, with a growing family of three girls, it was time to upgrade to a larger home. You were our first choice. You are a man of great integrity and expertise. You gave us good advice and were with us every step of the way. You sold our house and the house next door that belongs to an elderly widower, in one weekend. You showed great compassion and understanding throughout the whole process. On behalf of our family, we extend our deepest heartfelt thanks to you. We will be taking our framed print that you gave us nine years ago to our new home and will always remember that we had such a dedicated realtor representing us over the years. We will highly recommend you to our family and friends.

STEVE & MARY VASSILIOU

I thought that I'd drop you a line just to say what a fine job you did selling my elderly aunt Grace's home. Since she had lived in the house for more than 60 years, it was a traumatic experience having to move into a senior's apartment. But you displayed a great deal of sensitivity and patience in this situation. You were always there during showings and quick to respond over any question. And, of course, you were aggressive in terms of advertising the house and spreading the word. So that we got the price we wanted-and in a timely fashion. Over the years, I've moved my companies half a dozen times, as well as buying and selling four residences. Without a doubt, you rank among the top of all the agents with whom I've worked. Your professionalism was appreciated.

JIM HICKMAN

We would like to express our sincere thanks in the sale of our house. We cannot believe it sold in only four days and for the exact asking price. It is amazing how you can get a feel for your client and know exactly what they want in both Purchase and Sale. Your genuine interest, your care, your heartfelt ways made for a most relaxing atmosphere in a usually worrisome time. We appreciate the extra time you gave our daughter in helping her gain insight into Real Estate for her project, enabling her to obtain a good mark for her University degree. You will be highly recommended to any up and coming clients we know. Best wishes to you and your family for a happy, healthy and prosperous future.

THE MESSINA FAMILY

A Great Big thanks for helping us out. It has been a stressful time for all of us (moving back to Ontario from B.C.) and I wanted to let you know how much we really appreciated all your efforts and long hours to help find us a new home. You were the "Wayne Gretzky of Real Estate Agents" last night by getting the winning goal for our team. Our home will always be open and welcome to the Yetman gang for visits anytime.

OKSANA, NADIA & DAVE MOFFATT

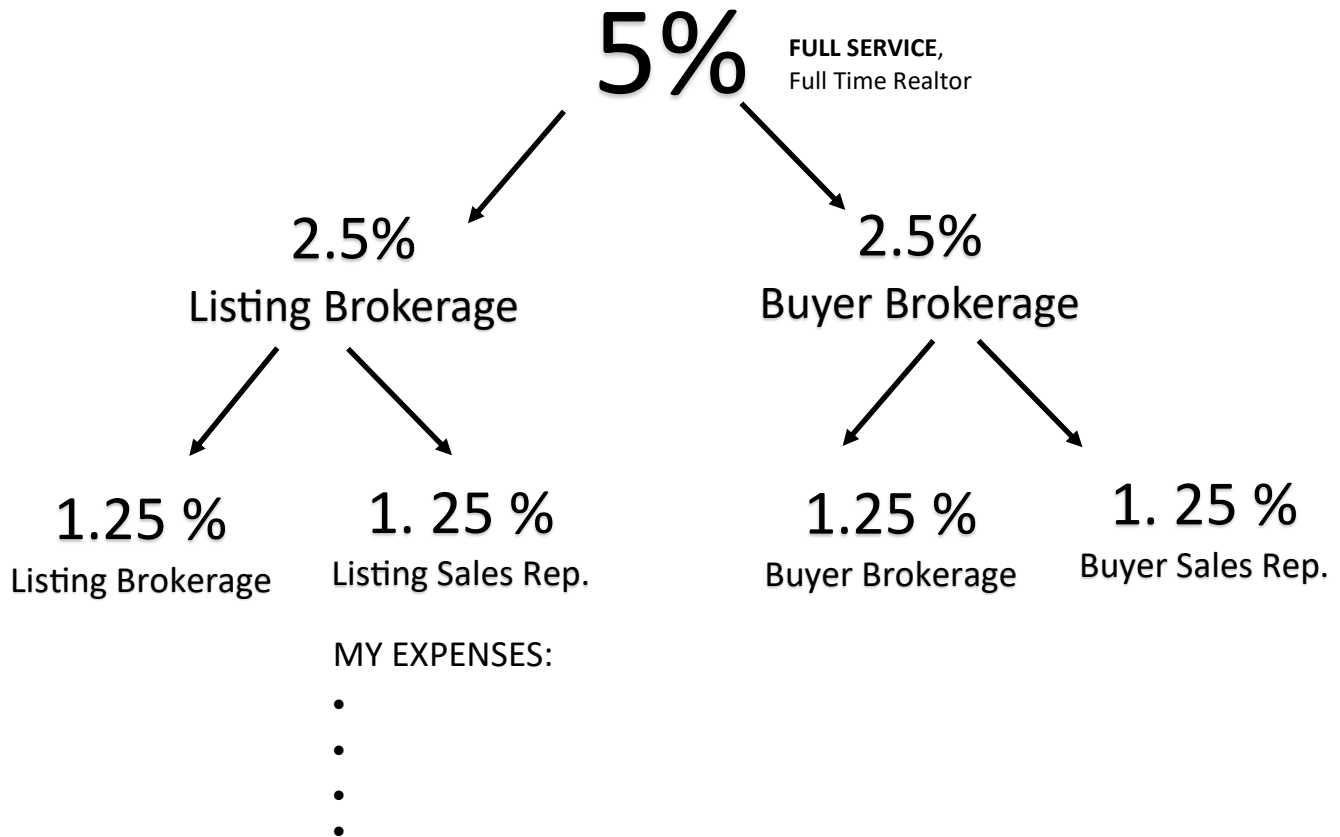
On behalf of our family we would like to acknowledge how impressed we are with the way you handled the "auction". You are truly a professional at your job. You made my mom feel reassured and safe at every turn. You conducted the auction such a smooth manner, thus making the results amazing. We are so pleased. Thank you again for the wonderful champagne, we loved it.

JOANNA ZARUBICA

Just a quick note to thank you for your topnotch services associated with the sale of our mother's house. Your patience and direction, fielding of our questions and providing assuring responses as well as reviewing options throughout the process is greatly valued. We appreciate your caring management of the exclusive "private" buyers whom we added to the mix and the consideration you gave them. We express our sincere & heartfelt thank you for doing a great job on behalf of our Mom.

SONYA LOVELL & ANDRYJ DZIUBANUSKY

Commission Breakdown



What's Happening In The GTA Market

- | | | |
|------------------------|-------------|---|
| • Days on the Market | 40 | ↑ |
| • Monthly Sales | 5,000 | ↓ |
| • New Monthly Listings | 18,000 | ↑ |
| • Active Listings | 25,000 | ↑ |
| • Average Price | \$1,100,000 | ↓ |
| • Mortgage % Rate | 5% | ↑ |





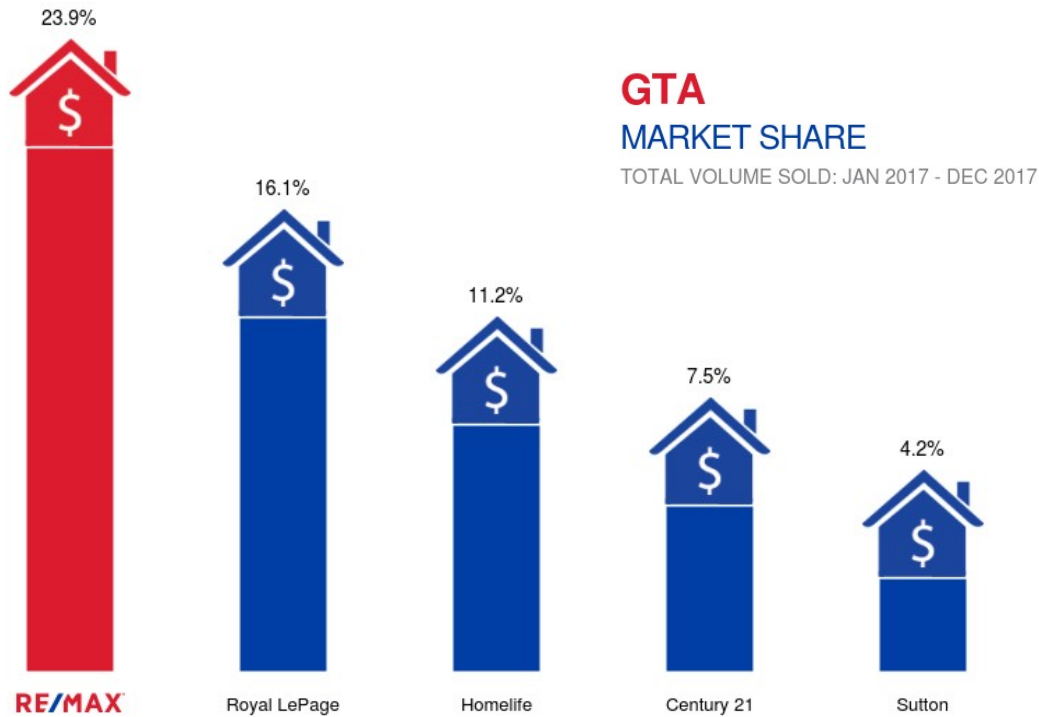
Randy's Action Plan

- Publish Listing **Personally**. (including my Cell)
- Manage All showings (text/email you notifications).
- Install **Electronic Lockbox** (time regulated & trackable)
- Install **Yard Sign** (with Cell, Email & Website)
- Quality **Photos**, **Virtual Tour** & **Floor Plans** (linked to MLS).
- Quality **Brochures** (linked to MLS & Website)
- **Home Staging Consultation** (Home Staging available *).
- Seller **Home Inspection**, available *.
- **Advertise** on **Social Media** & **Real Estate websites** (realtor.ca, [re-maxwest](http://re-maxwest.com), remax.ca, & RandyYetman.com, to name just a few).
- **Prospect** (call, mail, email, print) neighbourhood, local Realtors & my Contacts for Buyers - Nobody outworks me!
- **Weekly Update** on what's happening in the market and how the public is reacting to your property.
- **Personally present all offers** to you to negotiate the best possible price, terms, and conditions.
- **Post Sale Service** until Closing Day (and beyond).





- www.Global.Remax.com - 140,000 Agents
120 Countries, 50 Languages & 60 currencies
- www.REMAX.ca - 23,000 Agents
50,000 listings, 123 Million hits
- Worldwide referral network
- REMAX agents earn more \$ & have more experience.



RE/MAX®
west realty inc.

- 9 Offices across GTA.
- Open 24 hrs., 7 days/week
- 700 + Agents.
- Full service Admin. & Support Team
- Onsite Managers & Trainers





Based on total ends for year
end 2017. RE/MAX closed
over 369,000 ends in Canada

**NOBODY
SELLS MORE
IN CANADA**

Thinking of moving?
Call RANDY YETMAN today
and start packing!